

**DANA and DANA co-organised timberland investment and wood trade conferences in 2014:  
Diarise these dates and visit the web sites.**

1. **11 & 12 February 2014: Grant Hyatt Hotel, New York, USA: [SUCCESSFULLY COMPLETED]**  
This event will be a two day conference organised jointly by DANA & Boston USA based RISI. The first day will feature a CEO from a major North American forest products producer, followed by each of the RISI economists discussing the outlook in North America for the particular product they follow (housing, lumber, wood panels, biomass, pulp, paper, packaging, etc.). The second day will be focused on timberland investments, again with a keynote speaker; followed by primarily a series of panel discussions, e.g.
  - Timberland Investment Target Regions -- North America only, Overseas only, or a Balanced portfolio?
  - REITs vs. Direct/Fund Manager Investments (the liquidity question?)
  - Regional investments in the USA: the South, the Pacific Northwest, Hardwoods
  - Timberland investment strategies for different classes of investors (e.g. pension fund direct investments; institutional investments through TIMOs, private family sawmillers; high net wealth investors, etc.)

For further information visit <http://events.risiinfo.com/investment-conference/> or contact [conferences@risi.com](mailto:conferences@risi.com) - Europe Phone: +32.2.536.0748 - USA Phone: +1.866.271.8525

2. **Planned for 17-19 March 2014: Hyatt Hotel, Kiev, Ukraine  
[but DEFERRED UNTIL FURTHER NOTICE]**

DANA 1- day timberland, agriland and wood products investment conference in Kiev, Ukraine on Monday 17 March, with two, one day field trip on 18 and 19 March to visit forest and agri sites, mills, harvesting, log, and biomass export operations.

Ukraine is a huge country (the size of Texas) in Eastern Europe, but is still to emerge as a "progressive" Eastern European country, with ties to ex-Soviet Union Russia still prevalent. However, with:

- initiatives planned for Ukraine to become more closely aligned the EU **[But, sadly more recently the cause of serious civil unrest],**
- some of the most productive soils in the world,
- large foreign agriculture investments,
- a large timberland base,
- the fastest growing log export volumes being shipped to China; and
- a number of large foreign-owned wood processing initiatives announced or about to be.

For further information visit [www.timberlandconference.com/ukraine2014](http://www.timberlandconference.com/ukraine2014) or contact Pamela Richards at [pam@prcc.com.au](mailto:pam@prcc.com.au)

3. **7 & 8 August 2014: Bayview Eden Hotel, Melbourne, Australia**

DANA 2- day Australian plantation forest and wood products trading follows the successful 2013 event, and will have presentations on the state of the Australian tree plantation industry and its trading environment, log production and exports, SW and HW woodchip export trends to major markets and the future outlook; the sawn timber industry production and direction (including import competition), the potential for wood panel expansion, the domestic pulp and paper sectors and global pulp demand outlook, wood pellet potential; and more. A number of high profile international speakers will attend. For further information see [www.prcc.com.au/danamelbourne2014](http://www.prcc.com.au/danamelbourne2014) or contact Pamela Richards at [pam@prcc.com.au](mailto:pam@prcc.com.au)

**4. 11 & 12 August 2014: Novotel Hotel, Rotorua, New Zealand**

DANA 2- day New Zealand forest industry sector conference with field trip. This event follows on immediately after the related Melbourne Australia event, and will have presentations on the state of the New Zealand tree plantation industry and New Zealand's place in the global demand for institutional forest investment and why, its trading environment (and new interest from Chinese investors), and the direction of world's largest softwood sawlog export industry (and growing), the state of the somewhat troubled sawmilling industry and initiatives to improve it, Australia as an existing and future sawn timber market for New Zealand, the state of the wood panel industry and potential for expansion, pulp and paper sectors, wood pellet potential, cannon forestry and more. Several high profile international speakers will attend. Regional economic development agencies will present cases as to why wood processors should consider investment in their region; and political Party forestry spokespeople will give their take on the sector, and how they intend managing it post-the (probably early) 2014 NZ General Election. For further information visit [www.prcc.com.au/danarotorua2014](http://www.prcc.com.au/danarotorua2014) or contact Pamela Richards at [pam@prcc.com.au](mailto:pam@prcc.com.au)

**5. 25 & 26 August 2014: Sheraton Sao Conrado, Rio de Janeiro, Brazil**

DANA 2- day International Timberlands investment conference followed by a 1- day field trip to Curitiba on 27 August. The focus will be on Brazil, (especially) but also on other Latin and Central American country opportunities for native and plantation forestry investment. Almost all topics and speakers now confirmed, as are details of the field trip: to Arauco's plantation forest operations and also to the Berneke sawmill. Very strong interest received recently from a number of potential presenters / and sponsors means that DANA is looking to extend the conference time until the very end of Day 2. See <http://danariotimberland2014.com/index.html> or contact Mariela Ferrari: [mferrari@danariotimberland2014.com](mailto:mferrari@danariotimberland2014.com) or Dennis Neilson: [dana@dana.co.nz](mailto:dana@dana.co.nz)

**6. 7 & 8 October 2014: Park Plaza Victoria Hotel, London, UK**

DANA 2- day International Timberlands and Alternative Real Estate Asset Investment conference, preceded by a pre- conference field trip on 6 October. The conference will be DANA's second in London after a highly successful inaugural conference in October 2013.

Presentations will cover timberland investing from both investors and fund managers viewpoints, with regional presentations on opportunities in UK, Western and Eastern Europe, North, Central and Latin America, Australia and New Zealand Africa and Africa and Asia. A series of panels will provide information on alternative real estate asset investments such as agriculture, commercial and residential real estate, hotels etc.

A pre- conference field trip on Sunday October 5 & Monday 6 October has been organised: On Sunday to visit commercial plantation forestry operations on the estate of the Duke Of Buccleugh; and on Monday to the major new biomass energy generation plant owned by E.ON, and to UK's largest sawmill owned by James Jones at Lockerbie in southern Scotland. However, places will be limited, so those wanting to register their interest in this field trip should notify Pamela Richards as soon as possible. For further information visit [www.timberlandconference.com/london2014](http://www.timberlandconference.com/london2014) or contact Pamela Richards at [pam@prcc.com.au](mailto:pam@prcc.com.au)

**7. 3 & 4 November 2014: Santiago (Sheraton hotel) and Concepcion, Chile**

DANA - WRI - Pike & Co joint International Wood Fibre Trade Conference and a 2 1/2- day field trip on 5 - 7 November. This will be the 7th in a series of highly successful conferences around the world on international wood fibre (woodchips and wood pellet) trade and associated topics such as global wood pulp demand trends and shipping issues. The field trip next year is shaping up to be the best one ever organised; with a day at Arauco's huge log merchandising, plywood, sawmill, pulp, and biomass energy complex at Nueva Aldea; a one day visit to a variety of CMPCs radiata pine, *Eucalyptus globulus* and *Eucalyptus nitens* plantations & its huge tree nursery-tree improvement centre (the largest in Latin America); and then visits to woodchip export ports. See [www.woodfibreconference.com/](http://www.woodfibreconference.com/) (for earlier conference details - 2014 conference details will be live shortly) or contact Alvaro Perez at [alvaro.perez@pike.com.uy](mailto:alvaro.perez@pike.com.uy)

**8. 17 November 2014: Sedona Hotel, Yangon, Myanmar**

DANA 1- day timberland and wood products investment conference in Yangon, Myanmar Monday 17 November, with a two day field trip on 18 & 19 November to visit forestry sites, mills, harvesting, and sawn timber export operations. Myanmar is super-rapidly emerging from many decades of political and commercial obscurity. Strategically located between the super powers of China and India, it is ideally located to produce food or wood fibre for domestic use or to export to its neighbours. There are now regular announcements about foreign direct investment expansion, including into wood products. By November, the impact of the April 2014 ban on log exports from Myanmar (the home of, and the largest exporter globally, of teak) will have been identified. Several foreign owners have recently been given licences to build wood processing facilities in Myanmar; and we expect major areas of land suitable for tree plantation projects to open up shortly for commercial plantation investment. For further information visit [www.timberlandconference.com/myanmar2014](http://www.timberlandconference.com/myanmar2014) or contact Pamela Richards at [pam@prcc.com.au](mailto:pam@prcc.com.au)